



## **Our Products**

RegenVET by APEX Biologix provides superior regenerative medicine products that produce optimal results. Under the guidance of our medical team, we have selected a portfolio of the best products in the industry to be included in our catalog. Not all regenerative medicine kits and products are the same. To obtain the best results, one must use the highest-quality products on the market.

APEX Biologix is a complete resource for regenerative medicine, providing veterinarians with specialized training, comprehensive business services, and premier supplies to improve their clnincs and enhance the lives of the animals they treat.

For more information about our extensive line of products, contact our sales consultants today at **844-897-4910** or visit us at

www.regen-vet.com



## Applications include, but are not limited to:

Acute Injuries
Osteoarthritis
Pain Conditions
Chronic Tendon Problems
Damaged Tissue & Joints
Post-surgical Pain Control
Enhanced Post-surgical Healing

## **Applications**

Applications and uses for regenerative medicine are rapidly growing and evolving. Strides are made almost daily. RegenVET's research and development team is continuously testing the newest products and developments in the industry to meet the demands of veterinarians and the needs of their patients.

Our concentration systems offer the best processing techniques and technologies to maximize patient outcomes. All of our systems have been developed to create a highly-concentrated injectate of stem cells, exosomes, platelets, and/or growth factors.

Our processing systems components have been designed to fit together to streamline the workflow and save you and your team valuable time.

### **PRP Kits**

### **XCELL PRP CONCENTRATING KITS**

Our revolutionary XCELL PRP kits are precise and easy to use. Using the latest technology, they have been designed to generate a PRP concentration up to 9x baseline and 7.5 billion platelets per 6.5ML dose.

Clinics and veterinarians no longer have to choose between price and quality results. Based on independent lab results, XCELL PRP produces higher concentrations than many other popular and costly systems.

Our 60ML kits have the flexibility to produce as little as 1ML of extremely concentrated PRP or up to 8ML of a highly concentrated PRP sample loaded with cytokines, proteins, and growth factors for optimal healing support.

This system has a specialized device that helps shorten total processing time and reduces human error in the processing steps to maximize platelet concentration numbers.

KIT SIZES AVAILABLE: 60ML, 120ML





## **Stem Cell Therapy**

### **XCELL BONE MARROW CONCENTRATING KITS**

Our XCELL Bone Marrow Concentrating (BMC) system is uniquely designed to maximize mesenchymal stem cell (MSC) concentrations and provide a fast and efficient solution to accommodate all treatment applications for autologous stem cells. Prepare a variety of BMC volumes with high concentrations of hematopoietic and MSC with one kit. RegenVET also offers bone marrow aspiration supplies which include: Jamshidi needles, bone marrow filters, and Heparin vials.

KIT SIZES AVAILABLE: 60ML, 120ML

## **IRAP & A2M**

### PROTEIN CONCENTRATION KITS

RegenVET provides protein concentrating kits that can produce Alpha-2-macroglobulin (A2M) and interleukin-1 receptor antagonist protein (IRAP). A2M or IRAP injection therapy uses scientific techniques and natural healing methods to successfully treat osteoarthritis at its source. Our protein concentration kits can produce a highly-concentrated injectate of A2M or IRAP and also provide a highly-concentrated PRP solution. These are the newest biologic treatments in our regenerative armament for management of arthritic and degenerative conditions.

KIT SIZES AVAILABLE: 60ML, 120ML

# Training & Implementation

### **CLIENT SUPPORT**

RegenVET values its clients and provides them the training and tools needed for successful practice integration. Our training process includes online training videos and on-site training to improve our clients' practices and enhance the lives of the patients they treat. We also have tenured veterinarians to answer your clinical questions.

- **➤** Online Training Videos **➤** Processing Guides
- On-site Staff Training
- Access to Research Articles & Clinical Studies
- Expert Veterinary Clinical Support
- ➤ Injection Technique Resources





## **Marketing Resources**

### **BUSINESS SUPPORT**

RegenVET customers have accesses to a variety of digital and print marketing resources to help them educate their customers and build their regenerative medicine practice. Clients of RegenVET benefit from our team of business and marketing experts. Here is a list of complimentary services you can expect as a client of RegenVET:

- Direct Mail Templates
- Website Copy Examples
- Personalized Customer Posters
- Personalized Customer Brochures
- Customer Facing Digital Resources & Campaigns
- PRP, Stem Cell, & Protein Concentrate Customer Leaflets

## Practice Profitability

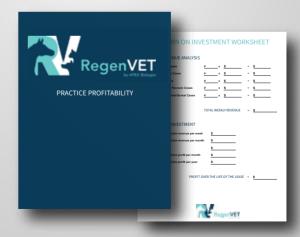
### **PRICING STRATEGY**

The right pricing strategy will provide you with strong revenue potential for your practice, and give valuable access to regenerative therapy to your customers at a fair price. Your integration process will include guidance on setting up pricing that works for you and your customers.

This chart represents average pricing from various veterinarian practices around the United States. Actual pricing is variable depending on region and demographic.

PRP Injections	\$400 - \$800
Stem Cell Injections	\$1,000 - \$3,500
Protein Concentrate Injections	\$800 - \$1,500

\*Prices may vary depending on demographic and stand-alone vs. adjunct treatments.







### **VETERINARIAN BIOLOGICS TRAINING**

RegenVET has partnered with the training experts of Advanced Regenerative Medicine Institute (ARMI) to provide advanced and introductory courses for orthobiologics and pain management.

ARMI's instructors include practicing veterinarians who have studied regenerative medicine and are actively engaged in the research of this sub-specialty. These courses use the latest technology and injection techniques to provide participants with the skills needed to successfully perform regenerative therapies.

Veterinarians work side by side, learning the science while participating in hands-on training workshops to enhance medical techniques and skills, enabling participants to leave with the confidence to start implementing these therapies in their practices.

ARMI hosts training courses in various locations around the country with a goal to educate clinicians interested in regenerative medicine techniques as a way of offering better options to their patients. If you are interested in learning more, please visit their website at: www.advancedregenmedinstitute.com

## **Safety & Quality**

RegenVET is committed to meeting customers' requirements and enhancing customer satisfaction through continual improvement of its products and services.

RegenVET strongly encourages veterinarians to use these products for treatment applications that are supported by studies and research.

We encourage clinics to manage customer's expectations by laying out realistic recovery durations and encouraging proper pet care, nutrition, restriction of activity, or introduction to physical therapy when appropriate. For more information about the safety and quality of our products, please email us at:

regenvet@apexbiologix.com.



ITEM NUMBER	DESCRIPTION
XC-PRP-60 XC-PRP-120	XCELL PRP Concentrating Kit 60ml XCELL PRP Concentrating Kit 120ml
XC-PC-60 XC-PC-120	XCELL Protein Concentrator & PRP Kit 60ml XCELL Protein Concentrator & PRP Kit 120ml
XC-BMC-60 XC-BMC-120	XCELL BMC Bone Marrow Concentrating Kit 60ml XCELL BMC Bone Marrow Concentrating Kit 120ml Bone Marrow Aspiration Supplies
XC-CNTFG-001	Eppendorf 5702 Centrifuge
GMB-BPS	Benchtop Processing Station

**RUSH ORDERS** - All rush orders must be called in during regular business hours. Next-day delivery requests must be submitted before 2:00PM (MST) for PRP and BMC Kits. Please call 801-903-1127 or email **orders@apexbiologix.com** with any questions regarding your order.



844-897-4910

www.regen-vet.com